

OTE | TA SEMINAR SERIES

HOW TO STAY COMPLIANT USING TODAY'S TECHNOLOGY

GUEST SPEAKERS: KEITH WHANN & JOSEPH PESCE

– Offered 2 days only! Nov. 7th or 8th from 9am to 11:30am

While today's F&I products, sales tools and menus enable simple private-labeling, product bundling, and fast ways to sell and e-contract, they also leave Dealers more susceptible to legal compliance issues and huge fines.

In just 2-1/2 hours we'll bring you up to speed on current compliance issues, help you plan ways to stay ahead of the ever-changing legal and regulatory landscape, and review the latest technology options for greater profitability.

LOCATION:

Smart Dealer University Training Facility
425 Metro Place North
3rd Floor
Dublin, Ohio 43017

DATES & TIME:

Monday Nov. 7 or Tuesday, Nov. 8, 2016
9am to 11:30am each day
Doors open at 8:30am
(Coffee & donuts provided)

RSVP:

Visit go-ote.com/RSVP
to register and reserve your spot

Questions? Call 614-554-5624

JOIN US FOR AN EYE-OPENING SESSION COVERING KEY TOPICS, INCLUDING:

- Recent FTC Law Suit
 - Individual and 3rd Party Liability
 - Advertising Practices
 - F&I Selling Process
 - F&I Menus
 - Ancillary Product Offerings
 - Spot Deliveries
- CFPB Activity and Court Challenge
 - New Enforcement Initiatives
 - U.S. Court of Appeals Decision
- New approaches consumer lawyers use to unwind car deals
- Dealership repurchase obligations under Lender Agreements
- How the Presidential election impacts the Federal regulatory landscape
- How third party online activities are creating dealership compliance issues
- A review of the latest technology including TecAssured: Your connection to every other system
- Customize, build and sell any/all of your products and programs in-house
- Own your own e-Rating and e-Contracting system for any/all products; no more paper rates

SEMINAR SERIES PRESENTED BY



OVER THE EDGE

WHERE TECHNOLOGY & DESIGN COLLABORATE



TECASSURED